



Kansas City Chapter of the Appraisal Institute 2011 Education



Whatever Happened to Quality Appraisers - Avoiding Risk Loans - March 3 - This revised version of the seminar, *Quality Assurance in Residential Appraisal*, updates residential appraisers and lenders on the appraisal problems encountered by the lending industry. **Instructor: Mark Rattermann**

Reviewing Appraisal Reports—March 4 Recent guidance from federal regulators and the increase of real estate fraud has placed renewed emphasis on the importance of the appraisal review process. Covers everything you need to know to comply with quality control from USPAP Standard 3, lender qualify control programs to Fannie Mae and FHA forms. **Instructor: Mark Rattermann**

The Canary in the Coal Mine - March 14 - This seminar was developed under the auspices of the US EPA Energy Star Program, a government initiative that significantly impacts the housing industry. **Instructor: Sandra Adomatis**

Inspecting the Residential Green House - March 14 - Green houses are increasing across the country. These homes provide unique challenges for valuation. Learn what's different about valuing these homes. **Instructor: Sandra Adomatis**



Residential Site Valuation & Cost Approach - March 24-25 - Focuses on the valuation of vacant land parcels and the development of the cost approach. By successfully completing, you will have met most states' education requirements for residential site valuation and cost approach. **Instructor: Al Donoho**

Uniform Appraisal Standards for Federal Land Acquisitions (Yellow Book) - May 5-6—Insure that your work for the federal acquisition agencies meets the standards. This seminar will acquaint you with these needs and provide practical procedures and solutions to insure appraisal reports fulfill them. **Instructor: Nick Tillema**

Appraisal Opportunity: The Lending World in Crisis—May 13 This seminar will help you hone your skills and expand your services to current and prospective clients' specific needs in the current real estate climate. **Instructor: Larry Wright**

Basic Appraisal Principles—September 12-15 - This course will introduce you to real property concepts and characteristics, legal considerations, influences on real estate values, economic principles, market area analysis, highest and best use, and ethical considerations. **Instructor: TBA**

Introduction to Conservation Easement Valuation— September 23 Provides an overview of the certificate program and introduces conservation easement valuation. Become familiar with history, basic terminology, and documents associated with conservation easement appraisals. **Instructor: Nick Tillema**

Basic Appraisal Procedures—October 24-27— Apply principles and concepts from *Basic Appraisal Principles*. Valuation process from identification of the problem, collecting and analyzing data, reaching a final opinion of value, and communicating the appraisal. **Instructor: Arthur Allen "Al" Donoho**

USPAP 15-Hour—October 28-29—Covers basic rules for ethical behavior and competent performance. NOTE: Only counts for hours toward CE requirement; does NOT meet the USPAP continuing education requirement. **Instructor: Toni Viens**



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